

THE 21ST INTERNATIONAL **OPERATIONS & MAINTENANCE** CONFERENCE IN THE ARAB COUNTRIES

Facility Management for a new world How FM is transforming to adapt to rapidly changing global considerations

An Initiative by

Organized by



⑦ ◎ ◎ ○ #OmaintecConf



MAINTEC Leadership. Thinking Ahead. Innovation.

Insights driven by 25+ years In FM & Asset Management...

- Senior Executive Director Facilities Management, Imdaad Group
- MEFMA Vice President
- Global FM Vice Chair
- IAAPA Advisory Board Member
- Stints at leading corporations asset owner + service provider
 - Senior Executive Director FMS, Imdaad Group
 - COO, Global Village
 - Dubai Parks & Resorts | SAM | Idama | Emaar | du | Etisalat
 - Founding Operations Director, Burj Khalifa







MAINTEC The Impactful FM methodology

Insights driven by 25+ years In FM & Asset Management...

...and the desire to redefine the way FM and asset management drives change

Impactful FM

A formula for the practice of Facility Management and Asset Management in acknowledgement of the impact it has – commercial, economic, social, environmental and more – beyond the apparent and immediately visible

food #OmaintecConf

IMPACTFUL FACILITY MANAGEMENT FOR MEGAPROJECTS AND BEYOND

ALI ALSUWAIDI

HOW TO CONCEPTUALISE AND IMPLEMENT CONTEMPORARY BEST PRACTICES AND AUTOMATION-DRIVEN FACILITIES TRANSFORMATION FOR MEGAPROJECTS

> Facilit nagen for a



THE 21ST INTERNATIONAL OPERATIONS & MAINTENANCE CONFERENCE IN THE ARAB COUNTRIES

Communities of the future A built environment perspective

⑦ ◎ ◎ ○ #OmaintecConf

An Initiative by

Organized by



EXICON. International Group



A vision for future cities - which started way in the past A vision for future cities which started way in the past







All images sourced from Internet. No copyright claimed and all copyrights acknowledged

GOD #OmaintecConf



MAINTEC Future cities will be collections of megaprojects

To ease urban strain and create thriving, vibrant and healthy communities...

...the future is self-contained mixed-use townships...

...where assets for people to live, work, play, socialize and access social infrastructure in close proximity to each other.

In one word - megaprojects





Megaprojects and cities of the future will be...



Intelligent Making intelligent decisions using the power of process and integrated technology to reduce risk and improve user satisfaction



Immersive

A mixed reality world combines the physical and digital to empower building operators as they deliver top-quality services to users



Informed Using the power of data and contemporary technologies like AI / ML to deliver insights that make built environments efficient and safe



Intuitive Driven by technology and interfaces that make the ecosystem smart and easy to engage with lies at the heart of evolved built environment experiences



THE 21ST INTERNATIONAL OPERATIONS & MAINTENANCE CONFERENCE IN THE ARAB COUNTRIES

Major drivers What is enabling the transformation

⑦ ◎ ◎ ○ #OmaintecConf

An Initiative by

Organized by



EXICON.



At the heart of real impact



Commercial

Profitability of asset owner companies in megaprojects and economies of cities

Technological

Embedding modernity in the way asset curators and end-users engage with the built environment

 $\langle \cdot \rangle$



Ecological

Responsibly managed buildings lead to more sustainable cities and in turn to a greener planet

Multi-fold impact considerations

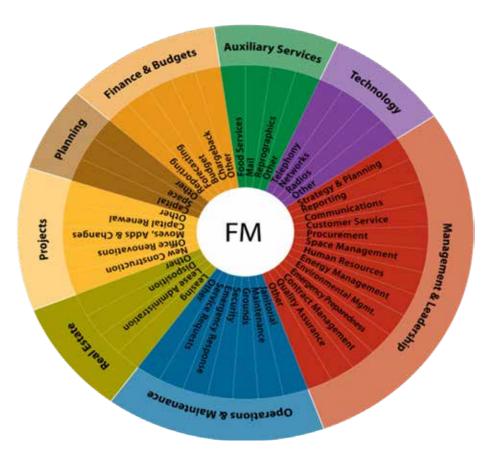
Wellness-related

Creating vibrant communities where the residents can live in protected environs

6

6000 #OmaintecConf

Role of FM in achieving this intent



A multiple-disciplinary practice that can ensure functionality, comfort, safety and efficiency of the built environment by integrating people, place, process and technology.

Maximized by incorporating core competencies: leadership and strategy, finance and business basics, operations and maintenance, technology, occupancy and human factors, environmental and sustainability stewardship, emergency preparedness / business continuity, communication, quality management systems, project management, real estate strategy and planning



Sustainability - the core pillar



Reduce Environmental Impact Creating a more livable and healthier environment for employees and customers alike



Increased brand loyalty, improved employee morale, and a more positive public image. (Social Sustainability)

FM plays a critical role in ensuring that built environments are designed, constructed, and operated in a sustainable manner. Sustainability in FM refers to the management of the environmental, social, and economic impacts of the facilities and services. It involves optimizing the use of resources, reducing waste and emissions, improving the well-being and productivity of occupants, and contributing to the wider community and stakeholders



Key: adapt to latest trends

FACILITIES MANAGEMENT

ERP

Maintenance Plan Lifecycle Cost Management Document Management Procurement

Monitoring BMS Energy Management

Site Team Spare Parts Management

Safety Training Remote Maintenance CMMS/ IWMS / BIM

Future Expansion Change Management

FUTURE ASSET MANAGEMENT

DIGITAL PLATFORM

Dashboard for Data Consulting

Digital Twins

IoT Sensors

Virtual and Augmented Reality + 3D

Drones

Automated CX

DATA

SCIENCE

G⊗©© #OmaintecConf



THE 21ST INTERNATIONAL OPERATIONS & MAINTENANCE CONFERENCE IN THE ARAB COUNTRIES

Technology integration The primary force multiplier

⑦ ◎ ◎ ○ #OmaintecConf

An Initiative by

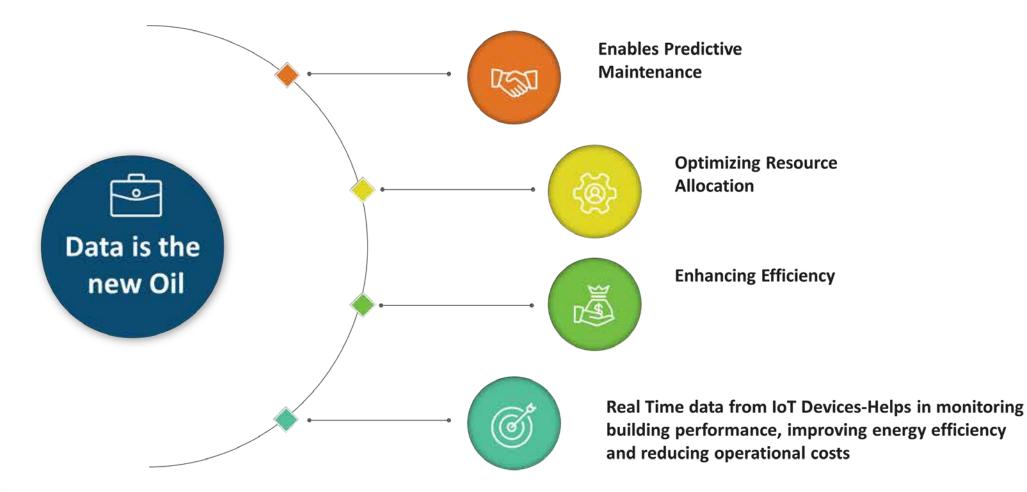
Organized by



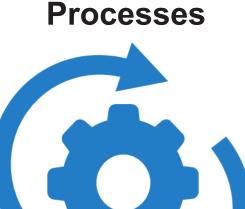
EXICON.

1AINTEC





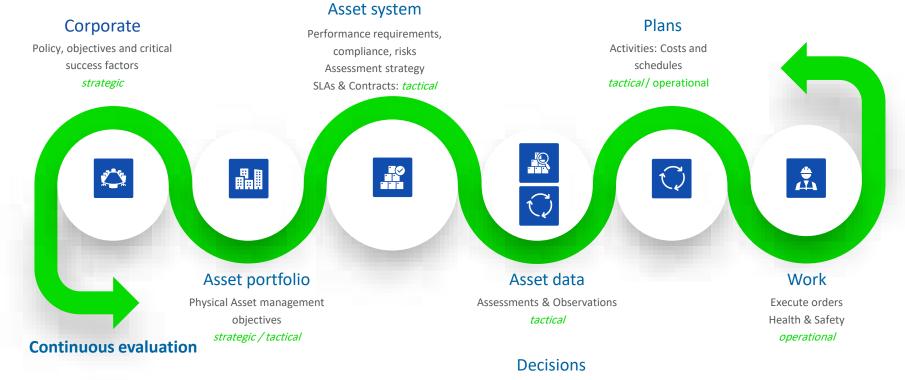








INTEC Key to success: complete organizational coverage



Risk & Opportunity based, connected to objectives. Plans: *tactical* / operational



Asset management data coverage

- Coding / Bar-coding / QR-Code
- Detail Asset information
- Asset Type and Subtype
- System / Connectivity
- Total view / location
- Purchase and Disposal Cost
- Depreciation Calculation
- Leasing info
- Maintenance Costs
- Allocation Cost to Departments
- Ownership and Usage costs
- Evaluation of Asset performance according to specifications

- Maintenance Contract
- Input of Invoice with Work Orders
- Integration to Finance System
- Document Attachments
- Capital Planning
- Transfer History
- Down time cost analysis
- Procurement Management
 - Requisition
 - Quotation
 - Purchase Order
 - Receipt
- Budget



THE 21ST INTERNATIONAL **OPERATIONS & MAINTENANCE** CONFERENCE IN THE ARAB COUNTRIES

Detail **Technology concepts and ideas**

⑦ ◎ ◎ ○ #OmaintecConf

An Initiative by

Organized by



محم معة أكانكمن الدملية

ations & Maintenance Counci



Impact of reporting

REPLACE Manual Processes And Paper Reporting

G⊗©⊙ #OmaintecConf





WHY was service requested?



is the service team located?



WHO is the closest to the job site?



WHEN did the person reach location?



WHAT is the quality of work done?

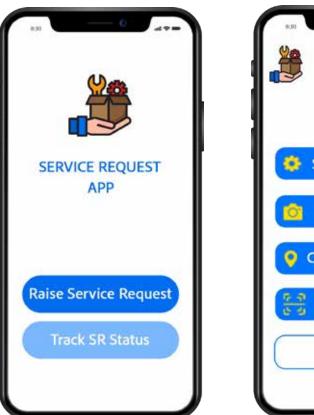


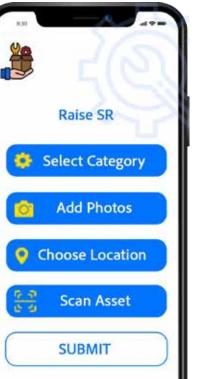
WHOM are we trying to impress?

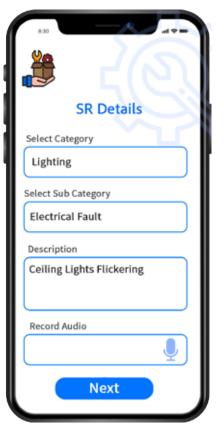
IMPACT Save Resources, Time And Costs

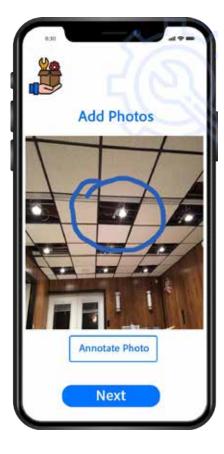


AINTEC Digitizing service request processes





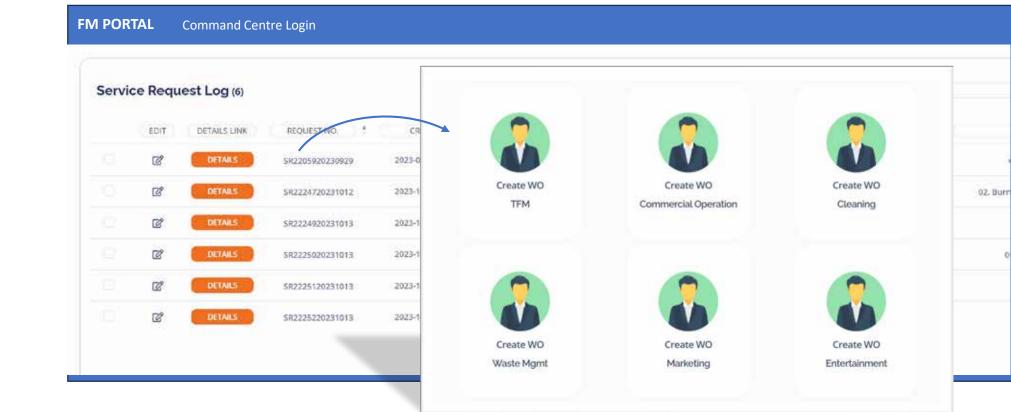




8.30	~	
æ		
Your S	ervice Red	quests
5 Raised	2 In Progress	3 Completed
SR No : 2	0231010001	I
Created o	on : 12th O	ct 2023
Time	: 10:30	pm
Category	: Lightin	ng
Sub Cate,	: Electri	ical Fault
Location	: Audito	orium
	More V	
	Back	

Service Request App Makes Reporting Easy With Every Detail Needed Captured Digitally





Service Requests Are Converted to Work Orders And Assigned To Action Owners / Service Providers Duplicate Requests Are Merged, System Intelligently Selects The Appropriate Service Provider



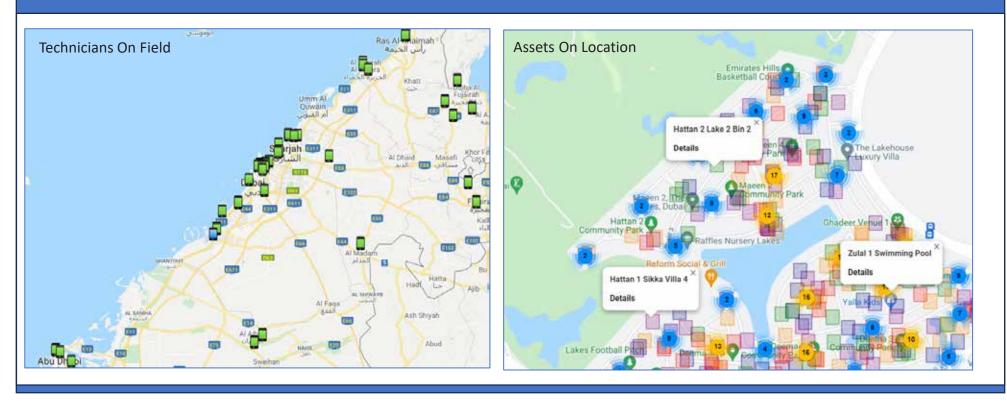
FM PORTAL	Service Provider Login		
TFM			
•	TFM - WO Assigned (21) TFM	TFM - Assign Technician (27) TFM	TFM - Technician Task (66) TFM
3	TFM - SP Verification (38) TFM	TFM - Store Keeper (3) TFM	TFM - Civil Verification (15) TFM

Service Provider Receives Work Order, With Team Visibility

GOD #OmaintecConf



FM PORTAL Service Provider Login



Service Provider Has Real-Time Visibility Of Team And Assets & Technicians On The Map

f & D #OmaintecConf





The Service Provider Identifies The Closest Available Technician Fit For The Work Order





The Service Provider Identifies The Closest Available Technician Fit For The Work Order



The digital process

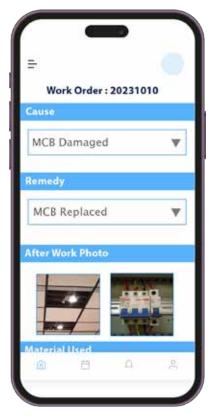
FM PORTAL



App Helps Technician Navigate To WO Location, Live Tracking Updates For Client and Supervisors

f & OmaintecConf







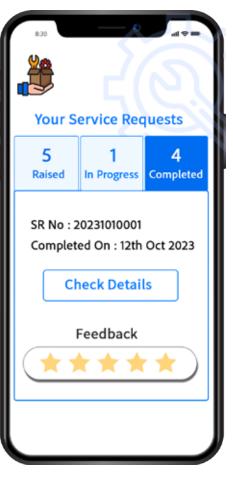
Technician Completes The Work Order And Captures All Data Digitally

f & OmaintecConf



	JIN DIAN	GE (175)				
STATUS	NOTES	WORK ORDER NO.	SR CATEGORY	SR SUB CATEGORY	RESPONSE SLA	RESOLUTION SLA
COMPLETED	1	W04960520230906	07. AC	04. AC Is Noisy	00:13	-7:02
COMPLETED	1	W04763029230430	10, Landscaping	01. Other	38:10	-166:37
COMPLETED	1	WD4967020230913	10. Landscaping	04. Water Leaking From Irrigation System	-1:27	19:12
COMPLETED	1	W04055020230831	07. AC	01. Other	00:03	-151:52
COMPLETED	1	W04855620230507	06. Carpentry	12. Doors lock Faulty Key Missing	-1:36	-94:47
COMPLETED	1	W04872220239516	06. Carpentry	98. Door Closer Not Working	29.22	30:22

Completed Work Orders Are Verified With SLA Compliance Time Stamps

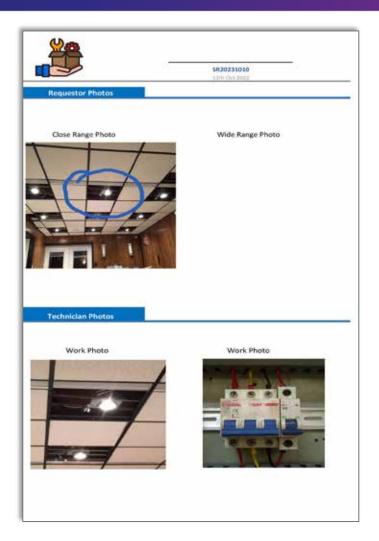


6000 #OmaintecConf



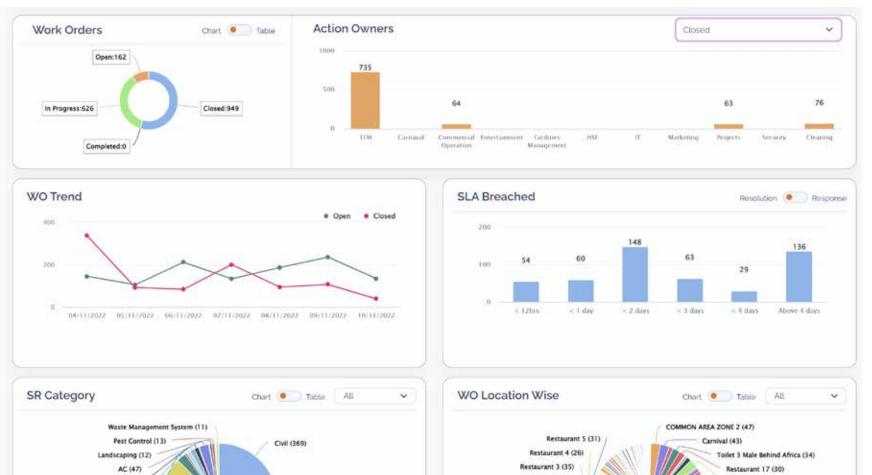
MAINTEC The digital process – PDF service report

		-	SR20231010 12th Det 2022	
SR Det	alls			
s	R No :	1020304	SR Category :	Lighting
SR Sub Cate	eory :		Electrical Fault	
		Auditorium		A12557
Location Rema	arks :	Near RHS	Asset Name :	
Request (Details			
Request	tor Name :	Paul		
			sin a	
		Ceiling Lights Flicke	ring	
occ	Remarks :			
Repor	rted Date :	12th Oct 2023	Reported Time	: 10:30
SLA	_			
304				
		lesnonse	Resoluti	00
	P	tesponse	Resoluti	
	F arget : 13th O	et 2023 12:30	13th Oct 202	3 5:30
	F arget : 13th O	et 2023 12:30		3 5:30
	R arget : 13th O ctual : 13th O	et 2023 12:30	13th Oct 202	3 5:30
	F arget : 13th O	et 2023 12:30	13th Oct 202	3 5:30
A Task De	R arget : 13th O ctual : 13th O	et 2023 12:30	13th Oct 202	3 5:30 3 2:30 Achieved
A Task De	R arget : 13th O ctual : 13th O etails Task Name :	et 2023 12:30 et 2023 11:30	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved
A Task De Root Caus	R arget : 13th O ctual : 13th O tails Task Name : ie Category : 1	et 2023 12:30 et 2023 11:30	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved
A Task De Root Caus	R arget : 13th O ctual : 13th O etails Task Name :	et 2023 12:30 et 2023 11:30	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved
A Task De Root Caus	R arget : 13th O ctual : 13th O tails Task Name : ie Category : 1	et 2023 12:30 /	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved
A Task De Root Caus Technicia	R arget : 13th O ctual : 13th O talls Task Name : e Category : 1 Root Cause : 1 en Remarks :	et 2023 12:30 /	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved
A Task De Root Caus Technicia Material	R arget : 13th O ctual : 13th O talls Task Name : e Category : 1 Root Cause : 1 en Remarks :	et 2023 12:3C et 2023 11:3C MCB MCB Faulty	13th Oct 202 Achieved 13th Oct 202	\$ 5:30 \$ 2:30 Achieved Low
A Task De Root Caus Technicia Material Sr. No	R arget : 13th O ctual : 13th O :tails Task Name : e Category : 1 Root Cause : 1 an Remarks : Used	et 2023 12:3C ect 2023 11:3C MCB MCB Faulty Product	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved Low Quantity
A Task De Root Caus Technicia Material Sr. No 1	R arget : 13th O ctual : 13th O talls Task Name : ie Category : 1 Root Cause : 1 an Remarks : Used MCB Panel	et 2023 12:3C et 2023 11:3C MCB MCB Faulty Product Cover M1	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved Low Quantity 1
A Task De Root Caus Technicia Material Sr. No	R arget : 13th O ctual : 13th O :tails Task Name : e Category : 1 Root Cause : 1 an Remarks : Used	et 2023 12:3C et 2023 11:3C MCB MCB Faulty Product Cover M1	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved Low Quantity
A Task De Root Caus Technicia Material Sr. No 1	R arget : 13th O ctual : 13th O talls Task Name : ie Category : 1 Root Cause : 1 an Remarks : Used MCB Panel	et 2023 12:3C et 2023 11:3C MCB MCB Faulty Product Cover M1	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved Low Quantity 1
A Task De Root Caus Technicia Material Sr. No 1	R arget : 13th O ctual : 13th O talls Task Name : ie Category : 1 Root Cause : 1 an Remarks : Used MCB Panel	et 2023 12:3C et 2023 11:3C MCB MCB Faulty Product Cover M1	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved Low Quantity 1
A Task Do Root Caus Technicia Material Sr. No 1 2	arget : 13th O ctual : 13th O tails Task Name : ie Category : I Root Cause : in Remarks : Used MCB Panel Type B MC	et 2023 12:30 et 2023 11:30 MCB MCB Faulty Product Cover M1 B AU-113	13th Oct 202 Achieved 13th Oct 202	S 5:30 S 2:30 Achieved Low Quantity 1 3
A Task Do Root Caus Technicia Material Sr. No 1 2	R arget : 13th O ctual : 13th O talls Task Name : ie Category : 1 Root Cause : 1 an Remarks : Used MCB Panel	et 2023 12:30 et 2023 11:30 MCB MCB Faulty Product Cover M1 B AU-113	13th Oct 202 Achieved 13th Oct 202	3 5:30 3 2:30 Achieved Low Quantity 1
A Task Do Root Caus Technicia Sr. No 1 2 2	arget : 13th O ctual : 13th O tails Task Name : ie Category : I Root Cause : in Remarks : Used MCB Panel Type B MC	et 2023 12:30 et 2023 11:30 MCB MCB Faulty Product Cover M1 B AU-113	13th Oct 202 Achieved 13th Oct 202 Priority : ignature Supe	S 5:30 S 2:30 Achieved Low Quantity 1 3





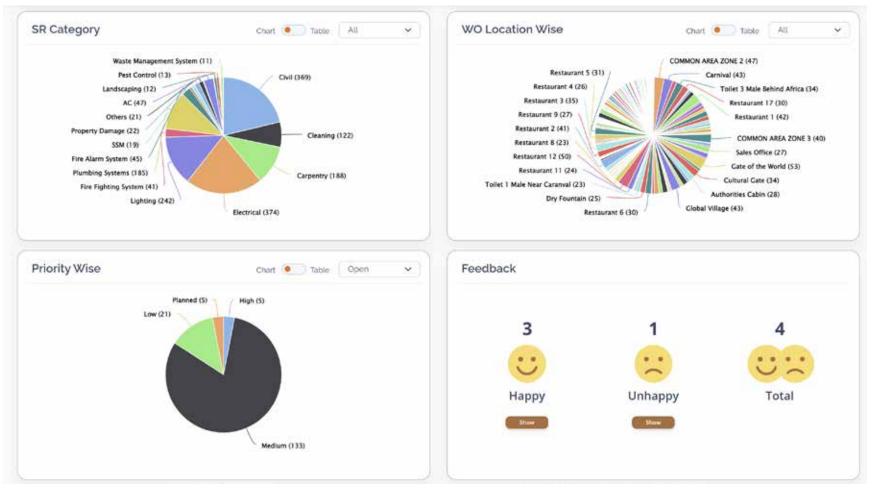
NTEC The digital process – SR BI Dashboard



6000 #OmaintecConf

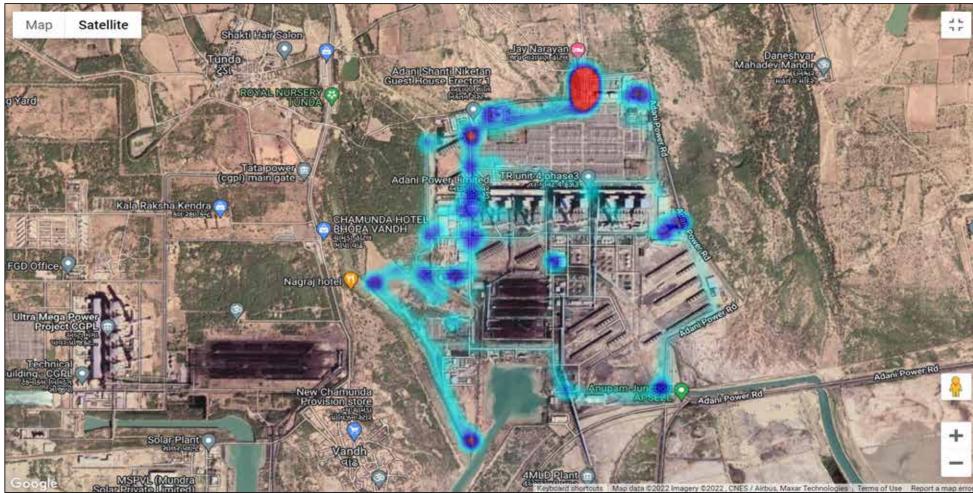


ANTEC The digital process – SR BI Dashboard



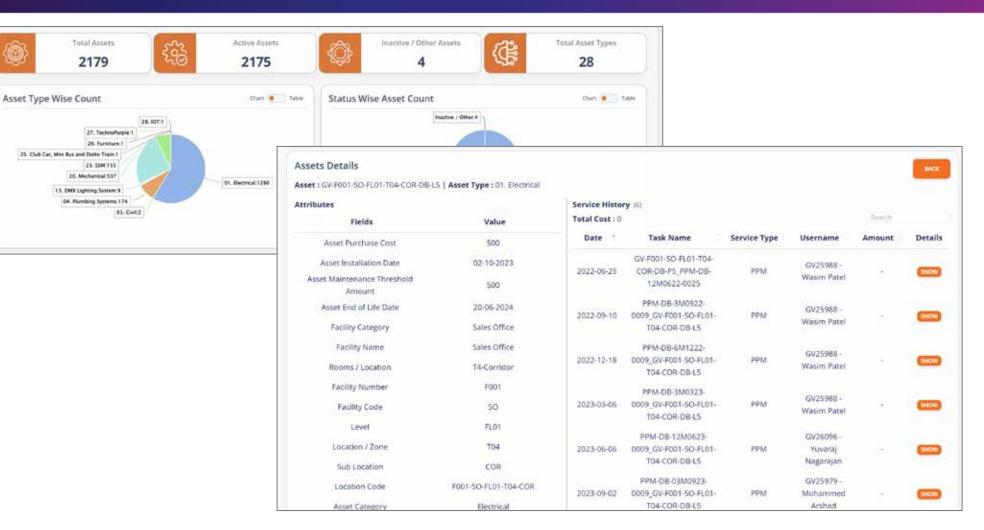


The digital process – Heatmap Analysis



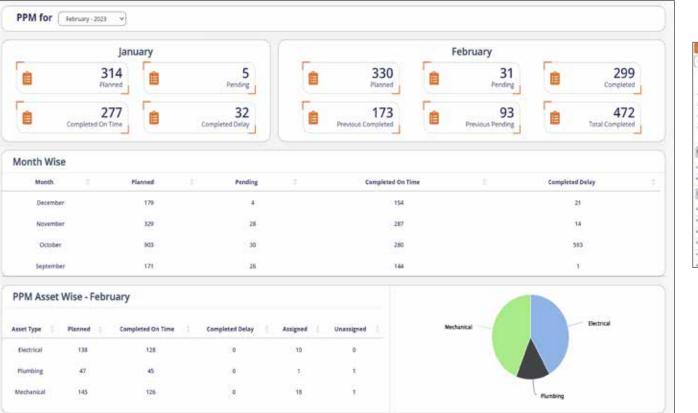


INTEC The digital process – Asset Dashboard





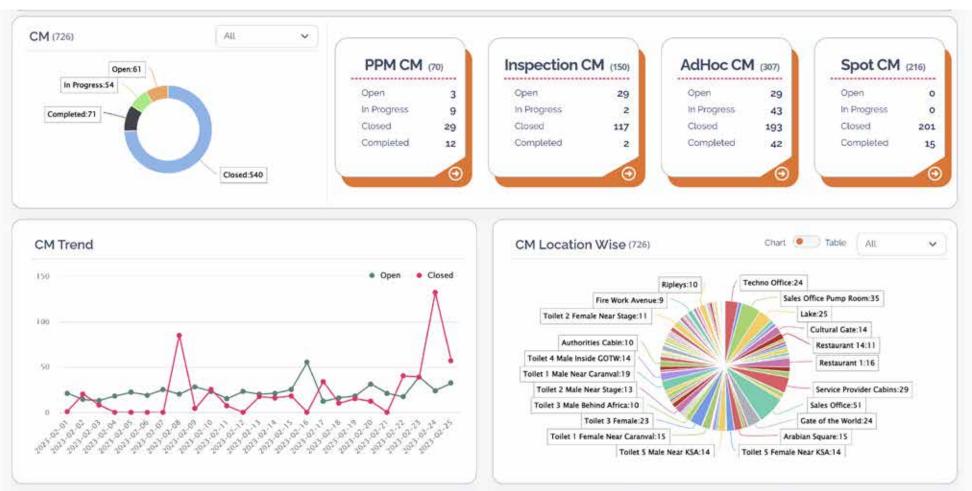
AINTEC The digital process – PPM Dashboard & PDF Reports





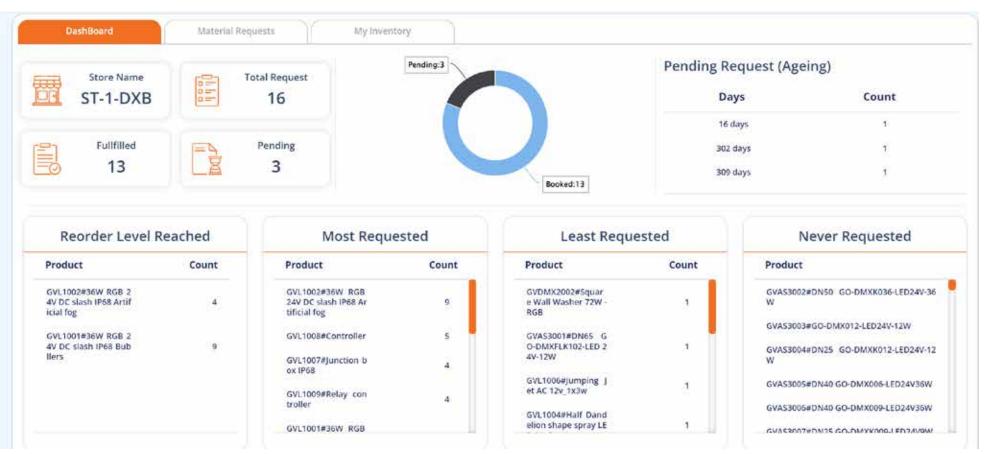


AINTEC The digital process – Corrective Maintenance



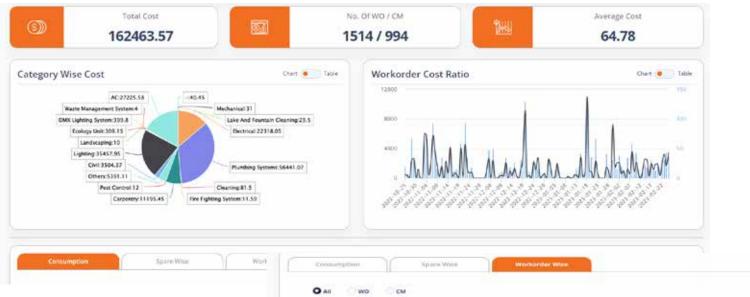


ANTEC The digital process – Store Dashboard





ANTEC The digital process – Consumption Dashboard



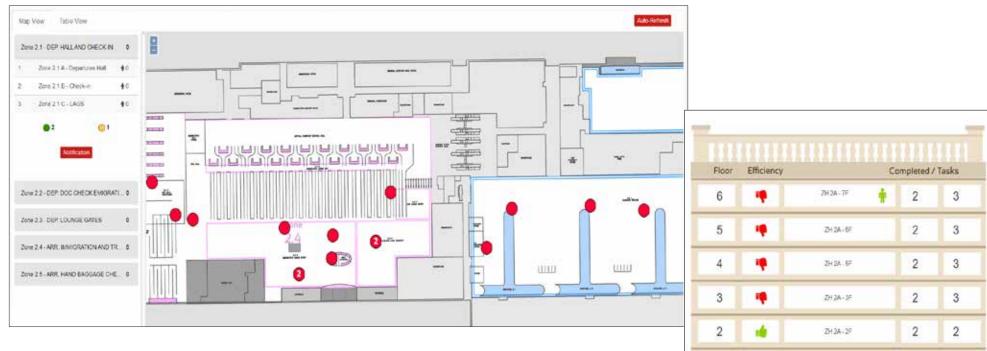
and the second second							
Workorder No. 🔹	WO Type	GV Spares	Unique Spare (GV)	GV Total Cost	GV WO Unit Cost	Idama Spares	Iniqu
CM100020221025	СМ	25	0	0.00	٥	Other Space 01(1), Other Space 02(5), Other Space 03(1), CELEPACK CABLE JOINT NOT 1050, MM 4 CORE(1), OUCAB ARMOURED CABLE 1450, MM X 4 CORE(5), CABLE LUGS 10MM X 10MM PRC(3)	
CM100120221025	EM	20	0	0.00	0	Other Spare 01(2)	
CM100220721025	CM	÷.(0	0.00	0	Other Spare 01(1)	
CM100420221025	CM	25	0	0.00	0	36918#FOCUS SHATTAF SET MADE IN GERMANY(1)	
CM100720221025	CM		0	0.00	0	12623#REFRON INDIA FREON GAS R 22 38LBS(1)	
CM100820221025	CM	王(0	0.00	0	Other Space 01(3)	
CM100920221025	CM	20	0	0.00	Ó	10099#AA BATTERY 1.59(4)	
CM101020221025	EM	<u>2</u>)	0	0.00	0	Other Space 01(1)	
CM101120221025	CM	85	0	0,00	0	Other Spare 01(1);Other Spare 02(4)	
CM101220221025	CM		0	0.00	0	10098#ENERGIZER BATTERY AAA 1.5V(20)	

Search

And in case



The digital process – Indoor Service Requests



7H2A-15

ZH Ground Roor 24

Floor

0

Efficiency

3

11

*

Completed / Tasks

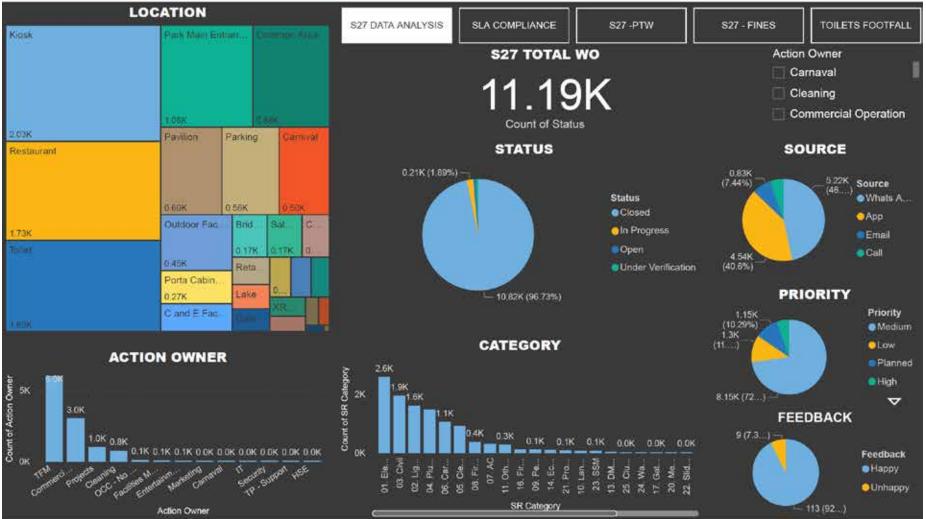
4

12

For Airports & Residential Buildings

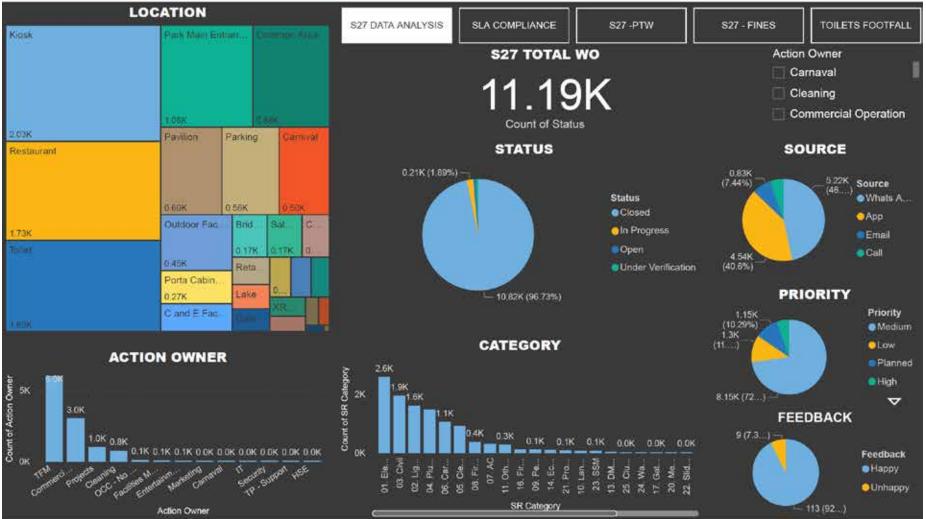


AINTEC The digital process – Power BI Integration





AINTEC The digital process – Power BI Integration





MAINTEC The digital process – Workforce Utilization

User Name : 121547 | Name : Bishnu Maya

Time	Place	26/01[Sun]	27/01[Mon]	28/01[Tue]	29/01[Wed]	30/01[Thu]
08:00	Block B Level 3 FW	Exp	Exp	08:12:16	08:03:04	Exp
08:15	Block B Level 4 FW - A	08:33:15	Exp	08:16:18	08:22:25	Exp
08:30	Block B Level 4 FW - B	08:42:14	08:50:03	08:27:34	08:24:36	08:41:41
08:45	Block B Level 5 FW - B	08:45:25	08:51:52	08:51:30	08:48:03	
09:00	Block B Level 3 FW	09:06:43	09:01:22	09:16:20	09:10:52	
09:15	Block B Level 4 FW - A	09:36:23	09:10:35	09:20:45	09:14:23	09:20:48
09:30	Block B Level 4 FW - B	09:40:20		09:23:34		09:31:40
09:45	Block B Level 5 FW - B	09:48:04	09:44:54		09:50:08	09:41:22
10:00	Block B Level 3 FW	10:03:25	10:14:20	10:01:17	09:54:09	10:03:03
10:15	Block B Level 4 FW - A	10:20:46	10:22:10	10:18:37	10:26:33	
10:30	Block B Level 4 FW - B	10:43:20			10:35:02	10:36:57
10:45	Block B Level 5 FW - B	10:46:09	10:45:25	10:50:02	10:43:57	10:49:49
11:00	Block B Level 3 FW	10:57:42	11:13:07	11:16:52	11:03:19	11:19:23
11:15	Block B Level 4 FW - A	11:21:57	11:18:59	11:20:41	11:29:33	
11:30	Block B Level 4 FW - B	11:41:50	11:45:48	11:38:31	11:32:28	11:35:42
11:45	Block B Level 5 FW - B	11-55-47	11-47-31	11:42:49	11-49-39	11:40:45

From Paper Checklists to Live Colourful Proof – Red: Work Not Done, Green Work Done



MAINTEC The digital process – Photo Proofs

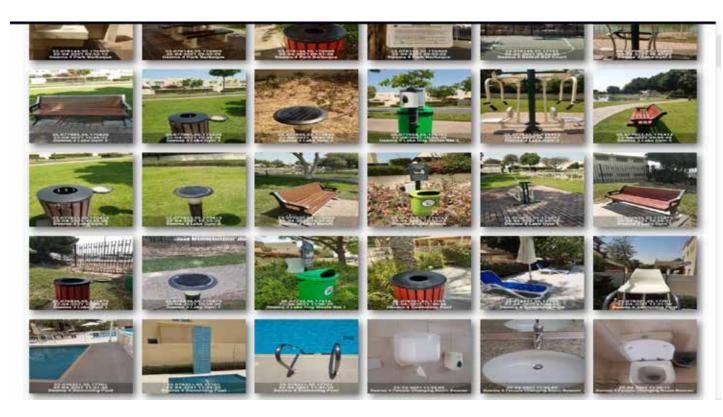


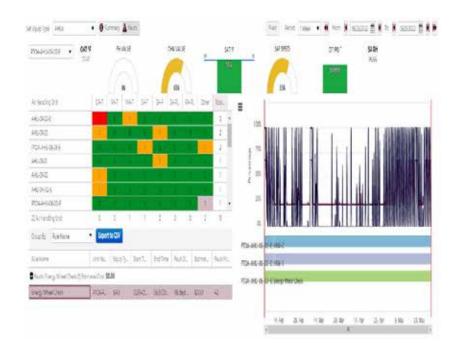
Photo Repository – Work Order Verification



ANTEC The digital process – Energy Management



Technology & data-driven culture



INTEC

- Observe facility operation at peak hours
- Analyze the data source, use data to improve effectiveness and customer satisfaction
- When facility is operating at peak (i.e. maximum number of users are present in the building) and weather condition is harsh, you can understand the operational parameters of the system at the full capacity of the various facilities.
- This is where you can analyze data from the system that will help you identify patterns to further improve your approach to managing, operating and maintaining this building
- This is the joy of collecting data, analyzing it and finally making a decision that is based on facts that enhance your own expertise and adeptness and reading the trends to make decisions.



MAINTEC Scope for iot system project-Case Study

Asset Classification	Count	Daily Inspection	No. of inspection per day	Avg. Time of Inspection (Minutes)	Proposed location	Craft Required
CHILLER	6	Yes	3 Times	10	R441	AC Technician
CHILLED WATER PUMP	11	Yes	3 Times	3	R441	AC Technician
MAIN DISTRIBUTION BOARD	153	Yes	1 Time	5	R531 & R441	Electrician
CAPACITOR BANK	122	Yes	1 Time	5	R531 & R441	Electrician
AHU & FAHU	40	Weekly	1 Time	5	R531 & R441	AC Technician

	FRESH AIR HANDLING UNIT						
1	Check unit for physical damage, rust, deterioration, leakage						
2	Check all panels, doors, door locks and light for proper operation						
3	Check for any undue noise or vibration						
4	Check & Note the water pressure gauge for inlet						
5	Check & Note the water pressure gauge for outlet						
6	Check the belt condition, clearance and adjust or replace if necessary						
7	Check & Note the thermometer temperature for inlet						
8	Check & Note the thermometer temperature for outlet						
9	Check Electrical connections of panel board						
10	Check unit mountings / anti vibration pads						
11	Check the actuator / valves for proper operation						
12	Check the chilled water pipe line leaks, insulation and cladding						
13	Check the damper flap movements						
14 Check and clean the condensate drain lines, drain tray							
15	Check for any cooling coil leakages and damages						
16	Check the physical condition of the ducts						

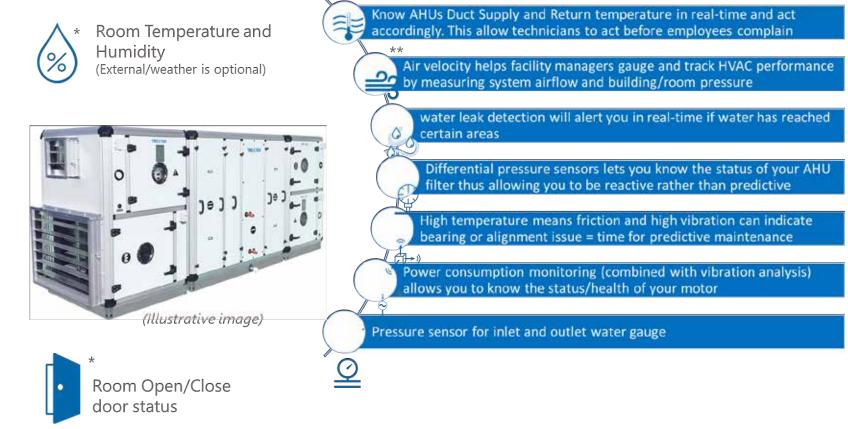
Details of Assets for which daily inspection is performed

• FAHU and MDB/Electrical room has been selected for POC and below are the respective Daily inspection checklist

	MDB/ELECT ROOM
1	Door, hinges, lock condition and lightings
2	Check if any unusual noise, vibration
3	Check selector switches (set to Auto-Mode)
4	Check if any trip/ overload indicated
5	Record the current
6	Record the voltage
7	Check if the Unit is properly operating
8	Check Thermostat Settings - Temperature 24 degrees, Auto mode
9	Check if any leakages



The digital process – Photo Proofs



*To be used with other asset

**Not Available in Stock

f & OmaintecConf



MAINTEC FRESH AIR HANDLING UNIT – POC PLAN

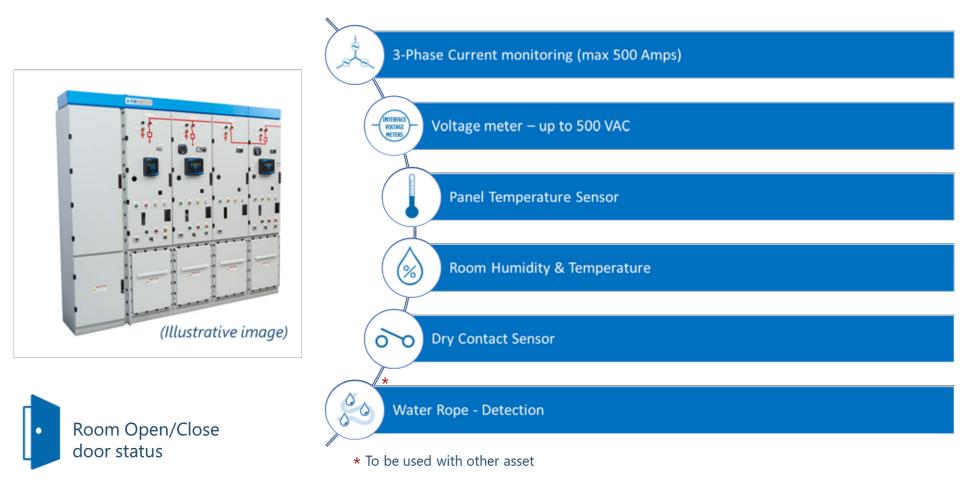
Sensor Type	How it looks like?	Where it is installed & Method of Installation	POC Qty	Result
Duct Temperature Sensor		If there is existing entry point to the supply duct we will use it otherwise we need to drill. We will fixe the side of the duct by double tape	1	This will return supply or return duct temperature in degree celcious to our online portal
لی Water Leak Sensor	Š	Placed inside the water tray of FAHU. The 3 meters rope will detect water anywhere along the rope.	1	Will return 'true' value when water is detected
Differential pressure sensor		One pipe after filter (we saw existing entry) and other pipe in the same room to take the differential pressure	1	Will return differential pressure value in Pascals before and after filter
Vibration sensor	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Double taped on the motor to detect vibration pattern and temperature	1	Returns vibration frequency (Hz) and velocity (mm/s)



MAINTEC FRESH AIR HANDLING UNIT – POC PLAN (2)

Sensor Type	How it looks like?	Where it is installed & Method of Installation	POC Qty	Result
Pressure Sensor		Requires T-gauge. The pressure transducer will connect to existing gauge and start measuring pressure (it works on gas and liquid)	1	This will return supply or return pressure readings in PSI
Gateway Type	How it looks like?	Where it is installed & Method of Installation	POC Qty	Result







Electric room – POC PLAN

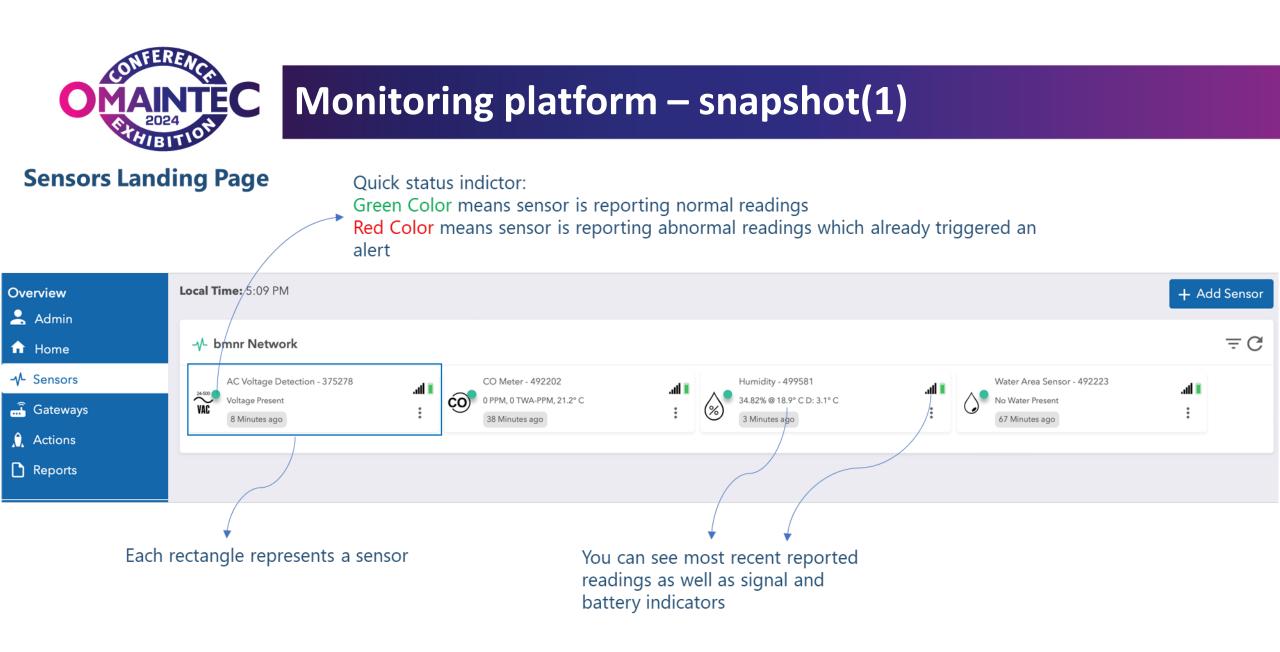
Sensor Type	How it looks like?	Where it is installed & Method of Installation	POC Qty	Result
3-Phase Current Sensor (Up to 500 Amps)		CT coils to be wrapped around the 3 phase wires.	1	This will return current consumption on Amps. If we manually add the voltage, it will calculate and plot the power in Kilo Watt Hours
500 VAC Meter	È	Connected or wired to voltage source, this sensor will measure the voltage	1	Voltage sensor will return value in Volts
Room Humidity		Placed in the room, the sensor measures ambient humidity and temperature readings	1	Returns humidity value in (%) and temerature value in deg C
Dry Contact sensor	Y	Wired to a switch, this sensor will be triggered whenever it detects a closed circuit	1	Returns loop closed or opened value. It has another usage with existing smoke detection.



MAINTEC Electric room – POC PLAN (2)

Sensor Type	How it looks like?	Where it is installed & Method of Installation	POC Qty	Result
Open/Close Sensor		Using magnet detection, open/close door will detect if room door or panel door is left open.	1	This will return open or closed values
Temperature Sensor		Measures ambient temperature inside the panel	1	Returns panel internal temperature in deg C

Gateway Type	How it looks like?	Where it is installed & Method of Installation	POC Qty	Result
Cellular Gateway		Placed on a flat service in FAHU room or double taped to the wall. One power plug is required. The Cellular gateway includes Data SIM card	1	collects data from all sensors every 10 minutes. However for triggering events (such as water detect) it is real time. The gateway pushes the data to our cloud based monitoring system.

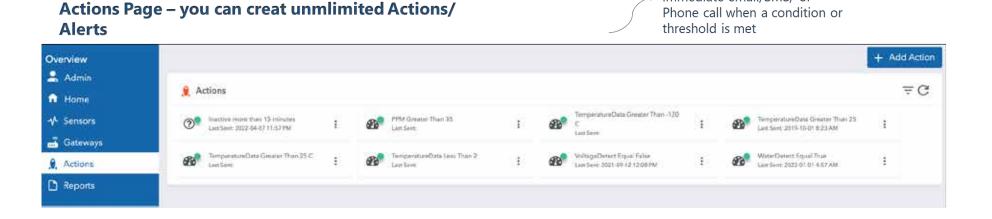




AINTEC Monitoring platform – snapshot (2)

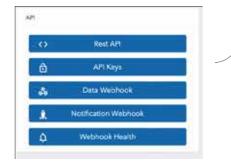






Create alert based on your desired conditions and receive immediate email/SMS/ or

API Page - Avialable APIs for 3rd party integration



 You can call the data through available Rest APIs, or you can push the data to your endpoint using data and notification webhooks



MAINTEC Technology & data-driven culture



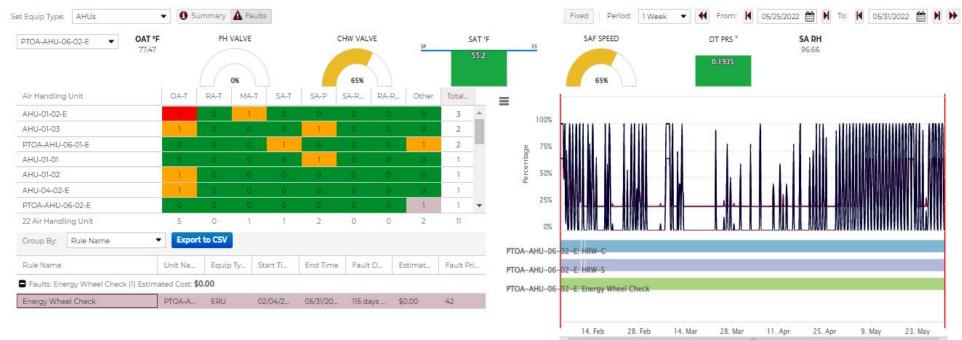
Digitalization is changing the paradigm of how we engage with the built environment – as users and as its curators. Smart sensing, IoT, AI / ML, web and mobile apps are bringing technology and power of smart analytics to the fore.

The foundational change in culture:

- Data-centricity & continuous improvement as key drivers of strategy
- Quick wins and waste reduction
- Engaging tools to increase competencies
- Better integration
- Data-driven decision making



Technology and data-driven culture – use case



Maximizing energy efficiency without compromise on user satisfaction

- Data from facility operations at analyzed at source to identify operational parameters of system in peak condition (maximum users present in building with harsh weather conditions for example) and therefore at full capacity
- Helps identify patterns to further improve approach to managing, operating and maintaining the building
- Collect data, analyze and make decisions based on fact, enhanced by human FM expertise by reading into trends



MAINTEC Facility MRI concept



Driven by a centralized digital platform Provides visibility to the health of an entire portfolio of buildings, much like an MRI is used by doctors to make informed decisions about a patient







Integrated

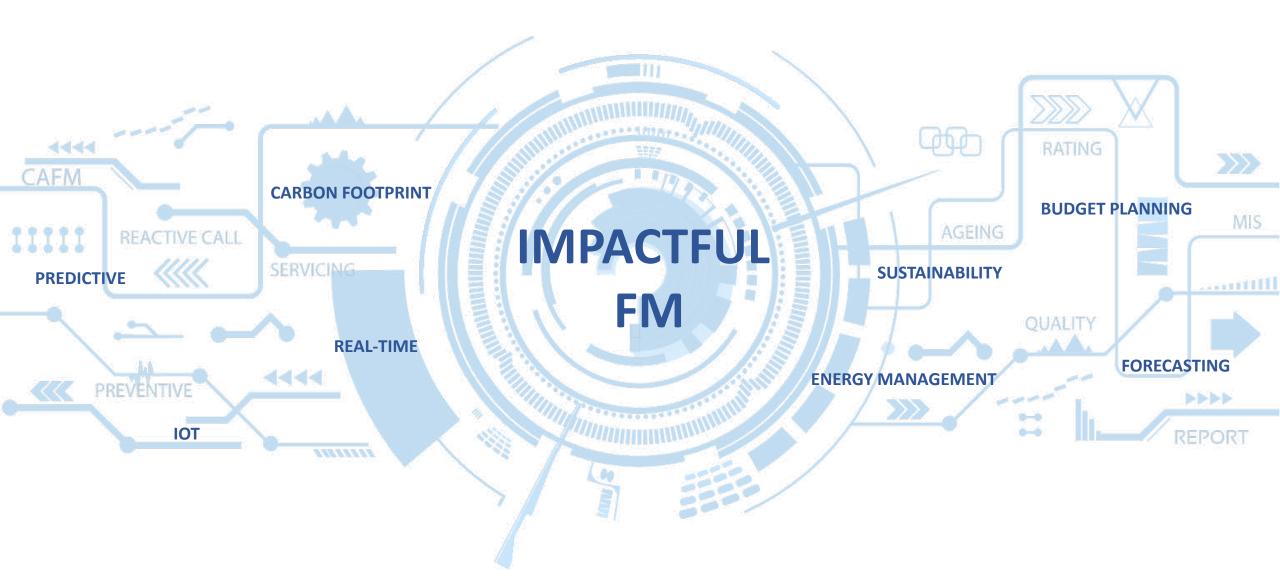
From vision through each step to the FM stage and beyond

Innovative

Outside the box thought and leadership driving powerful solutions for roadblocks

Comprehensive

Using all tools at our disposal to ensure a sustainable, smart world



Leadership and passion

"It is very important to have a feedback loop, where you're constantly thinking about what you have done and how you could be doing it better." Elon Musk





THE 21ST INTERNATIONAL **OPERATIONS & MAINTENANCE** CONFERENCE IN THE ARAB COUNTRIES

THANK YOU!

6000 #OmaintecConf

An Initiative by

Organized by



EXICON International Group مجمبوعة أكزيكون الدولية

المجلس العربب للتشغيل والصيانة Arab Operations & Maintenance Council